

01/13/2022

IT RECOMMENDATION TO ACCEPT “MANAGED IT SOLUTION AND SERVICES PARTNERSHIP” BID

Lee County recently issued a Request for Proposal to find a vendor to install, service and support upgraded file servers and network infrastructure to secure, backup and consolidate much of Lee County data infrastructure.

A key goal was to distribute the costs of upgrading critical hardware and infrastructure and the service and support of that infrastructure over three-year period to improve our ability to better support all Lee County Departments.

The Lee County IT department recommends that the Board accept Syndeo Networks bid for our recent “Managed IT Solution and Solutions Partnership” RFP request. Not only was the Syndeo response the lowest bid it was the only response that met the RFP requirements.

I ask the Board to approve these costs related to the Syndeo response:

1) Annual fixed fees.

Annual fixed fees of **\$99885.12** for each year 1, 2 and 3 of the agreement. (This includes the costs of the hardware, installation and Syndeo’s support.)

2) One-time non-recurring charge.

A one-time down payment of **\$15,711.33** for the hardware Syndeo will be ordering and installing on our behalf.

3) An optional quote for a second non-recurring charge.

We need to purchase server software for this system. Syndeo provided a quote in the amount **\$24,687.00** the server software required for supporting the new hardware. (We can go out for competing quotes, but I recommend we accept Syndeo’s quote.)

The first-year total amount of non-recurring and contracted fees is **\$140,283.45**.

These one-time costs and the first-year contract fee could be paid in 2022 from capital budget lines items reserved for IT and a contracted services line item in the IT budget. This would exhaust these budget line items. If additional IT projects come through, and they likely will, I will have to come to the board to finance those additional projects.

Thank you for your time and consideration. Please contact me at pgorski@countyoflee.org or 815-871-6320 with any questions you may have.

Paul Gorski

IT Director

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